

10th IRO India Rendezvous

18 – 20 January 2017

Taj Lands End, Mumbai, India

Theme: "Finding the Ideal Reinsurance Partner"

Register by
10 December 2016
for Early Bird Discounts!



Global Keynote Industry Address:

Denis Kessler
Chairman & CEO,
SCOR SE



Welcome Address :

Alice G Vaidyan
Chairman-cum-Managing Director,
General Insurance Corporation of
India (GIC Re)



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Business and investment sentiments seem very depressed with competition now based more on services offered in addition to the price. However, India remains in the forefront of many companies' business agenda.

The theme, "Finding the Ideal Reinsurance Partner" will look at what makes an ideal reinsurance partner from the different perspectives while allowing discussions on long-term relationships rather than just price-based annual contracts. The programme will also touch on the various challenges facing the Indian market as it opens up the insurance and reinsurance space and the kind of comprehensive service set-ups necessary for inward and outward reinsurance business. The stress will be on "Carpe Diem" to seize the opportunities in this dynamically changing insurance and reinsurance market faced with challenges in the disruptive innovation era, new regulatory environment, building expertise and talent and getting ready for the competition.

It's a decade since the launch of the India Rendezvous by AIR and GIC Re and the numbers have grown from 200 to some 650 delegates from more than 30 countries.

Who Should Attend

- CEOs and Senior Management of Insurance and Reinsurance Companies
- Insurance and Reinsurance Brokers
- Management Consultants and Service Providers, Lawyers, Technology Companies and Loss Adjusters
- Regulators & Supervisory Authorities
- Risk Managers
- Banks & Financial Institutions
- Companies Keen to Tap the Potential of the India Market

Speakers include:



Ronald Klein
Director, Global Ageing,
The Geneva Association



Yogesh Lohiya
Managing Director & CEO,
IFFCO Tokio General Insurance
Company Ltd



Kent Chaplin
CEO,
Lloyd's, Asia Pacific



Peter Gerhardt
Group Chief Executive,
ACR Capital Holdings Pte Ltd



Hitesh Kotak
Chief Representative for India
and Indian Subcontinent,
Munich Re



M S Sreedhar
Managing Director,
Royal Sundaram General
Insurance Company Ltd



K Sanath Kumar
Chairman-cum-Managing
Director,
National Insurance
Company Ltd



Vishakha R M
Managing Director and CEO,
IndiaFirst Life Insurance
Company Limited



Radhakishan Rawal
Partner,
Deloitte Haskins &
Sells LLP



Ashok Kumar Roy
Former Chairman-cum-Managing
Director,
GIC Re



Jayant Khadilkar
Partner, Global Head of
Analytics and Technology,
TigerRisk Partners



Anil Arora
Director,
ACE Insurance Brokers



David Piesse
Advisory Board Member,
Guardtime



Usha Ramaswamy
General Manager, General
Insurance Corporation of India
(GIC Re)



Segar Sampathkumar
Director & General Manager,
General Insurance Corporation of
India (GIC Re)



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PROGRAMME

Day One: 18 January 2017, Wednesday

- 5.00 pm Early Registration of Speakers & Delegates
- 6.30 pm Welcome Cocktail Hosted by **ACE Insurance Brokers**
- 8.30 pm End of Day One

Day Two: 19 January 2017, Thursday

- 8.00 am Registration & Coffee
- 9.00 am **Opening Remarks by Conference Chairman**
Sivam Subramaniam, Editor-in-Chief, Asia Insurance Review & Middle East Insurance Review
- 9.10 am **Welcome Address followed by Official Opening of the 10th India Rendezvous 2017**
Alice G Vaidyan, Chairman-cum-Managing Director, General Insurance Corporation of India (GIC Re)
- 9.30 am **Global Keynote Industry Address: Global Reinsurance Market & Its Impact on India**
Denis Kessler, Chairman & CEO, SCOR SE
- 10.15 am **Special Address: How Global Disruption can Impact India**
Ronald Klein, Director, Global Ageing, The Geneva Association
- 10.45 am Q&A and Token Presentation to Speakers followed by Tea Break
- 11.15 am **The Current Challenges Facing Indian Insurers Today**
Yogesh Lohiya, Managing Director & CEO, IFFCO Tokio General Insurance Company Ltd

- 11.45 am **A Lloyd's Panel**
Is Lloyd's ready for India? What are the unique needs of the market and the value-adds that Lloyd's can bring to India
Panel Chairman
Kent Chaplin, CEO, Lloyd's, Asia Pacific
Panellists:
 - Sanjay Kedia, Country Head & CEO, Marsh India Insurance Brokers Pvt Ltd
 - Angus Fyfe, Senior Reinsurance Underwriter, MS Amlin Plc
 - Chay Wilkinson, Claims Director – Asia Pacific, Markel International Singapore Pte Ltd
 - T L Alamelu, Director and General Manager, The New India Assurance Company Limited

- 12.30 pm **Panel Discussion: Are Reinsurers Meeting the Needs of the Cedants in South Asia?**
Panel Chairman
P C James, Principal Officer, Insure Edge
Panellists:
 - Peter Gerhardt, Group Chief Executive, ACR Capital Holdings Pte Ltd
 - Hitesh Kotak, Chief Representative for India and Indian Subcontinent, Munich Re
 - M S Sreedhar, Managing Director, Royal Sundaram General Insurance Company Ltd
 - K Sanath Kumar, Chairman-cum-Managing Director, National Insurance Company Ltd
 - Vishakha RM, Managing Director & CEO, IndiaFirst Life Insurance Company Limited
 - Usha Ramaswamy, General Manager, General Insurance Corporation of India (GIC Re)

- 1.15 pm **IPOs and their Impact on the Indian Market**
Ashok Kumar Roy, Former Chairman-cum-Managing Director, GIC Re
- 1.45 pm Lunch Hosted by **The Oriental Insurance Company Ltd**
- 2.30 pm Bilateral Discussions & Networking Opportunities
- 5.30 pm End of Day Two

Day Three: 20 January 2017, Friday

- 9.00 am **The Regulatory Landscape**
 - The changes in the pipeline and their impact on local and international players
 - Opening of the India market – seizing the opportunities in a dynamically changing insurance & reinsurance market*Radhakishan Rawal, Partner, Deloitte Haskins & Sells LLP*
- 9.30 am **The Really Needed Role of Reinsurers in India**
R Raghavan, Chief Operating Officer, ITI Reinsurance Limited
- 10.00 am **Carpe Diem: Seizing the Opportunities with Disruptive Innovation**
Jayant Khadiolkar, Partner, Global Head of Analytics and Technology, TigerRisk Partners & Anil Arora, Director, ACE Insurance Brokers
- 10.30 am Q&A and followed by Tea Break

- 11.00 am **Panel: Reinsurance Solutions for the Booming Indian Market**
 - Opening the market to reinsurers: new regulations new opportunities
 - A private reinsurer in India
 - Foreign players and their branch plans
 - What makes an ideal reinsurance player in the India market – viewpoint from different perspectives
 - The impact of disruptive innovation in the market**Panel Chairman**
Dr George E Thomas, Professor (Research and Non-Life), College of Insurance, Insurance Institute of India
Panellists:
 - Segar Sampathkumar, Director & General Manager, General Insurance Corporation of India (GIC Re)
 - Dipesh Shah, Head (IFSC & Strategy) Gujarat International Finance Tec-City Co Ltd (GIFT)
 - Amitesh Sinha, General Manager, The Oriental Insurance Company Ltd

- 11.45 am **India's Insurance Industry since Liberalisation**
Rajiv Gupta, Principal Consultant, RG Consult & Trainerz; (Winner of The 3rd India Insurance Industry Essay Competition)
- 12.00 pm **Cyber: Using Blockchain to Improve Combined Ratio**
David Piesse, Advisory Board Member, Guardtime
- 12.30 pm **Closing Address**
- 1.00 pm Lunch Hosted by **National Insurance Company Limited**
- 2.30 pm Bilateral Discussions & Networking Opportunities
- 5.30 pm Close of India Rendezvous 2017